

'Soccorso Stradale' for FAHRENHEIT's fleet



A new branch within the group's logistics division has been put up with the intention of improving the efficiency of repairs and maintenance of Fahrenheit's fleet in Genova.

second hand Iveco Soccorso Stradale van was purchased and revamped to meet company standards and the necessary Health and Safety requirements.

and Go "solution. Moreover, an office with storage room for day-to-day parts was also set up in Genova to ease communication between parties.

Keeping in mind the need to reduce costs, improve efficiency of operations and be more competitive, whilst always rendering good service to our esteemed clients, a

The van is equipped with all the necessary mechanical tools and equipment, a diesel generator and an air compressor which are all necessary to perform a "No problem Stop

The task was all in the hands of George Mangion who together with Riccardo Brambilla are responsible for the day-to-day running of the new set-up.

Villa Rosa Mundi – "Luxury with a view"

Situated on the idyllic heights of Wardija, Villa Rosa Mundi is one of the recent construction developments by Famalco Group. The luxury villa with pool is set on a staggering 13,000m² of land which is mostly undeveloped complimenting it with a unique natural environment. The development comprises an underlying private quarters of 4 luxurious bedrooms with en-suits, and overlying living quarters of combined kitchen, living and dining areas. With its surrounding views as well as distant sea views, the villa is a unique development which leaves little to be desired. The Villa is currently on the market in shell form.



Keeping in Touch is the monthly newsletter of Famalco Group.



Human Resources Notice Board

Birthdays in March



Vukas Milan - 07th
 Borg Christopher - 12th
 Camilleri Ronald - 13th
 Camilleri Joseph - 14th
 Tabone Quelin - 16th
 Gluhov Petko Rusev - 18th
 Mifsud Degiorgio Roberto - 19th
 Gauci Norbert - 25th

Congratulations to **Chris Borg**, who has passed the Harley-Davidson Staff Level technician's courses with flying colours. Chris will now follow the second phase of his training.



Understanding Safety Signs



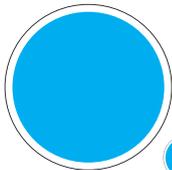
Prohibition

Shape & Colour: Red circle with diagonal line
 Meaning: **You must not/Do not do/Stop**
 •Black symbols are added inside the circle
 •Supplementary text may be added if necessary to convey a clearer message



Safe Condition

Shape & Colour: Green rectangle or square
 Meaning: **The safe way/where to go in an emergency**
 •White symbols are added inside the shape
 •Supplementary text may be added if necessary to convey a clearer message



Mandatory

Shape & Colour: Solid blue circle
 Meaning: **You must do/Carry out the action given by the sign**
 •White symbols are added inside the circle
 •Supplementary text may be added if necessary to convey a clearer message



Fire Signs

Shape & Colour: Red rectangle or square
 Meaning: **Locates fire equipment**
 •White text and symbols on a red background
 •Supplementary text may be added if necessary to convey a clearer message



Warning

Shape & Colour: Yellow triangle with black border
 Meaning: **Potential hazard within a designated area. Caution/Risk of Danger/Hazard ahead**
 •Black symbols are added inside the triangle
 •Supplementary text may be added if necessary to convey a clearer message

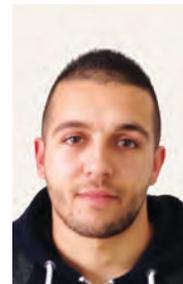
Recruits in February 2014



Jonaphin Spiteri
Comm. & Business Development Manager



Mahmoud Awwada
Overseas Driver



Kersten Camilleri
Warehouse Sales Person/Labourer



Jean Karl Zammit
Warehouse Labourer



Joseph Scicluna
Local Driver



Jael Ellul
Shipping & Documentation Clerk



Kevin Buttigieg
Local Driver

Learning in Action

BARRIERS:

- Afraid to take certain decisions when faced with new experiences;
- Problems are not analysed carefully - jump to quick fixes;

TIPS:

- Target the root cause. When faced with problems, see how many causes you can come up with in order to increase the chance for better solutions;
- Try different solutions and learn from the results. It's important to ask for feedback. Don't worry if you don't get it right the first time, it's still a learning opportunity;
- Don't be afraid to experiment. Successful people try lots of solutions which are inexpensive.
- Ask questions before working on the solution. Invest 50% of the time for questions and for defining the problem, and use the remaining 50% for possible solutions.

Corporate Social Responsibilities

FRUITLAND Co. Ltd Sponsors the Attard Athletics Annual 10K Race



The Attard Local Council, in conjunction with the Attard Athletics Club recently organized their traditional 10-Kilometre race. The event is one of the most popular on the local calendar both for beginners and for established runners who strive for personal best times. Just like it did in the last couple of years, Fruitland Co. Ltd, has sponsored the latest race by generously providing fresh fruits for all participants, much to the appreciation of the athletes, the Local Council and the Athletics Club.



FACEWORKS invests in excavation waste recycling

At Faceworks commitment for success is a top priority and thus the company is constantly expanding. The need for a company-owned landfill for excavating material is ever-increasing and Faceworks is now in a position to announce that it is currently in the process of acquiring a disused, 11,000m² quarry, situated in Siggiewi – limits of Ta' Kandja. Faceworks is now committed towards the embellishment of the area so that it can ultimately be rehabilitated to blend in with the undeveloped natural landscapes of Siggiewi.



Harley-Davidson Staff Training Action Plan



To help our staff in delivering a high quality customer experience in line with Harley-Davidson's service level requirements, both Sales Associate William Attard Mc Carthy and Technician Chris Borg have been

following online courses specifically delivered by Harley-Davidson University. The courses range from technical aspects of the motorcycle, product knowledge to presentation. The objectives for 2014 are to improve skills and efficiency, increase motivation and commitment to be best in retail and improve business results.



MALTA

Harley-Davidson Training in Spain

In February, William Attard McCarthy, Harley-Davidson Sales Associate attended competitive ride training in Spain. The objective of the training was to create awareness of product attributes and to evaluate and compare the new 2014 Touring bikes. The road took William on different routes with various stops which provided him with an opportunity to exchange bikes and directly interact and experience the feel of a variety of motorcycle brands. In evaluating his experience, Will said that it was an incredible experience and that when comparing Harley-Davidson to other brands, "it's like comparing an apple to a picture of an apple." When it comes to Harley-Davidson "one sits in a bike and not on it."

H-D Regional After-Sales Manager visits Malta Dealership

Mr. Andreas Titinis visited Harley-Davidson Malta to build upon last year's results. The main aim of the visit was to improve the Workshop Performance Measurement and Reporting. During his visit, Mr Titinis met with Ing. Roberto Mifsud Degiorgio - Famalco Group Service Garage Manager, Chris Borg - Technician and William Attard McCarthy – Sales Associate. Other aspects covered during the visit were inventory analysis, service merchandising, recalls, warranty parts and PAM (Parts, Accessories and Merchandise) performance.



From business development to fashion design

Fretka



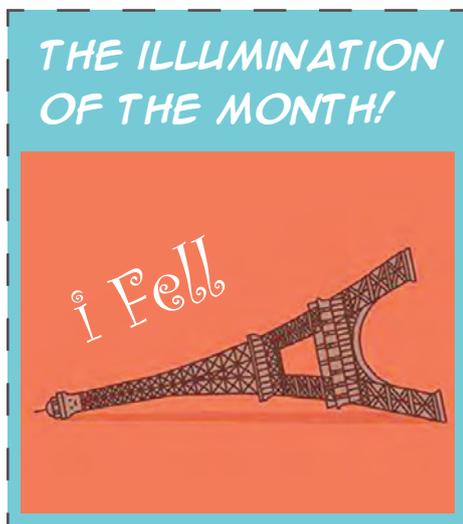
Stacey Spiteri joined the Famalco family last October. Working within the business development department after having graduated in Communication studies back in 2012, she is currently furthering her studies in creativity and innovation.

Anyone who knows Stacey, knows that she is quite the fashionista and expresses much of her creative energy in designing her clothing collection 'Fretka'. Her passion started as a young girl sewing miniature bits and pieces for her Barbie dolls and evolved throughout the years, landing her on the catwalk at the Malta Fashion Awards in 2011. She speaks of

her thrilling experience amongst the top designers in the local fashion industry, and explains that her successful debut as a young designer meant not just a proud moment for being recognized in the industry but served as a shot of inspiration for her fashion collection, that a year later took her on yet another exciting journey at The Malta Fashion Week and Fashion awards 2012. She finds her inspiration lost in random thoughts and whilst travelling and experiencing diverse cultures. 'Fretka' was showcased at the Stil Kwalita Malta show and featured on Fashion TV and on local magazines.

From basics to ball gowns, Stacey just loves designing and wearing her own pieces! She has big dreams for the future and hopes that her hard work and determination take her far in the fashion industry.

Congrats to Stacey on her achievements and all the best for the future!



Etienne's Birthday

On January 30th, Etienne Mallia, one of the Group's directors, celebrated his 38th birthday amongst employees, greeting him best wishes. A thoughtful gift from the employees was presented to him as a small token of appreciation.

