

Forward Note

Dear Team and Valued Partners,

As we celebrate 30 years of Famalco, it is with great pride that I reintroduce our company newsletter - a cornerstone of communication that has been an integral part of our journey for over a decade. This publication, temporarily paused during the challenges of the COVID-19 pandemic, now resumes as a testament to our resilience, growth, and unwavering commitment to fostering connection and collaboration.

Through this renewed initiative, we aim to keep you informed, inspired, and engaged as we continue shaping the next chapter of Famalco's legacy.

Thank you for being part of our story and for contributing to the growth and success that define Famalco.

Warm regards,



Hermann Mallia
Director

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Celebrating 30 Years of commitment and resilience

This year, Famalco Group proudly celebrates 30 years of growth and innovation. From humble beginnings, we have evolved into a dynamic enterprise spanning multiple industries, driven by a steadfast commitment to quality and progress.

Key milestones in Famalco Group's journey include the establishment of Fahrenheit Logistics, Faceworks, and Fulani Properties, which have been instrumental in driving the Group's growth and diversification across industries. Significant developments, such as Colomba Mansions in Ház-Zebbuġ and the state-of-the-art logistics center in Breda, Netherlands underscore Famalco's commitment to innovation and excellence.

Additionally, the successful introduction of franchise operations, including Domino's Pizza, Century 21, and Coldwell Banker, highlights the group's strategic approach to expanding its portfolio and delivering exceptional services across different sectors. Together, these achievements reflect Famalco's unwavering ability to seize new opportunities with confidence.



Breda, Netherlands

As we celebrate this milestone, our focus remains on fostering sustainable growth within the long-term vision. With innovation and resilience at our core, we look forward to shaping the next chapter of Famalco's legacy.



Fenier expands its reach and partners with Microsoft



Famalco's internal operations, Fenier is now bringing its expertise in IT infrastructure and digital solutions to the wider business community.

We are proud to announce that Fenier, our dedicated IT solutions company, has officially opened its doors to external clients. After years of exclusively supporting

One of Fenier's first major achievements in this new chapter is its strategic partnership with Microsoft solutions, a globally recognized leader in technology. This milestone marks the beginning of Fenier's mission to become a trusted partner in driving technological innovation and success.

We extend our best wishes to Fenier as they reach this milestone and embark on an exciting new venture!



Famalco Group's 30-Year Legacy



1984

Inspired by their family legacy and driven by a shared vision, the Mallia brothers established **Fruitland Company Ltd.**, their first business, focused on the importation and distribution of high-quality fruits and vegetables. Fruitland soon positioned itself as a leading entity within the industry and was a pivotal milestone for the development of Famalco Group.



1995

Facing logistical challenges originating from reefer shortages in 1995, the Mallia brothers turned this challenge into an opportunity and launched their new venture in logistics. Famalco invested heavily in trucks and founded **Fahrenheit Logistics Ltd.**, nowadays Malta's largest privately owned fleet.



1994

The success of the Mallia brothers in the fruit importation and distribution industry paved the way for expanding operations within the industry. Their unwavering commitment has established them as a trustworthy and a reliable family-run enterprise. This was the year when **Famalco Holdings** officially formed.



1998

Expansion into the mobility sector initially started with the importation of trucks and lifters eventually extending to passenger cars and premium motorcycles. Today, **Fapi Motors** represents **KGM** (formerly known as SsangYong) in both Malta and the Republic of Ireland in addition to other prestigious brands including **KTM**, **Husqvarna**, **GasGas** and **Harley-Davidson** in Malta.

Famalco in Numbers



270+
Employees



5
Countries



65
Companies



11
Business Units



2008

Established in 2008, through **Faceworks Ltd.**, Famalco entered a new segment by investing heavily in state-of-the-art machinery as well as a plant, within the construction and demolition industry. Today, Faceworks is one of the leading names within the excavation industry offering an extensive range of services including land clearing, trenching as well as waste management.



2020

Famalco underwent a strategic reorganization, integrating additional family ventures to enhance and diversify its operations. The founders have shifted their focus to succession planning and future sustainability, while maintaining an active role in guiding strategy. Simultaneously, second-generation family members have been incorporated into the business, building on the strong foundations laid over the previous years.



2017

Since 2004, **Fulani Properties Ltd.** has become a leader in property development, delivering projects like Colomba Mansions and driving growth through multiple strategic acquisitions. The Group further diversified with the launch of its hospitality sector through the acquisition of the **Domino's Pizza** franchise.



2024

Famalco has made significant advances in property development, with investments in residential projects such as Fort Q, and Green Corner in Bugibba. The Group has also expanded into the commercial sector with the state-of-the-art logistics center in Breda, Netherlands. These developments, alongside future projects, reflect Famalco's dedication to urban regeneration and sustainable growth.

The late Sandro Mallia, whose vision and contributions are integral to the company's enduring legacy, founded Famalco alongside his brothers Hermann and Etienne. Together, the Mallia brothers established the organization with a mission to deliver exceptional service and products while fostering lasting relationships and customer loyalty.

Over the past 30 years, their dedication has transformed the company from a business into a diversified enterprise, spanning multiple industries including real estate, earthworks, logistics and automotive.

Today, Famalco continues to build upon its legacy, pursuing new opportunities and innovations while staying true to its core values of entrepreneurship, commitment and integrity, principles that have shaped its success from the very first business endeavour.

Did You Know?



Famalco brand is a portmanteau from **Family-Mallia Company** reflecting the roots of a family run business.

A portmanteau is a word created by combining two or more words together.



Christmas STAFF Parties

The **FAMALCO** Christmas Staff Party 2024 was held at The Villa, St. Julian's on the 6th of December.

It was also an opportune occasion to celebrate the 30th Anniversary of the Famalco Group.



The **FAHRENHEIT** and **FACEWORKS** Christmas Staff Party 2024 was held at Bocce Bistro on the 7th of December.





Celebrating 30 Years of Excellence

Fahrenheit Logistics Ltd. was founded in 1995 to address a critical shortage of reefer trailers, prompting significant investment by Famalco in the logistics sector. Over the years, it has grown and developed into a fleet of over 250 trailers, with subsidiaries established in Italy and Breda, Netherlands.

With over two decades of uninterrupted service between the Netherlands and Malta, Fahrenheit Logistics Ltd., provides comprehensive road haulage solutions, solidifying its position as a leading logistics provider. The logistics company specializes in road haulage services covering western Europe and offers services on a Malta-to-Malta basis. The Fahrenheit Logistics Ltd., team co-ordinates logistics for 85-100 trailers per week. Nowadays, the company is a leading transport service provider, delivering, frozen, perishable, chilled foods and general dry cargo across Europe.



Fahrenheit Logistics Ltd. holds Malta's largest privately owned fleets. Headquartered in Malta, with depots in Genova and a recently launched state of the art, temperature-controlled warehouse in Breda, Netherlands, Fahrenheit Logistics Ltd., is a one-stop logistics solution.

Meet the All-New Torres EVX

The Torres EVX, KGM (formerly known as Ssangyong) first electric vehicle, has landed in Malta. Distributed by Fapi Motors, this sleek and rugged SUV is designed to impress with bold hexagonal trims, kinetic LED lighting, and a high body built for on the road and off-road adventures.

Powered by innovative lithium iron phosphate batteries, it offers up to 462 km of range; perfect for commutes and long trips alike. The new Torres EVX offers an impressive 10-year or 1 million Km battery warranty, whichever comes first.

Let's spread the word out there about the all new Torres EVX.



KGM Torres EVX

Famalco Group's Dedication to **Workforce Development** during 2024

At Famalco Group, we remain committed to fostering a skilled and safety-conscious workforce, ensuring employees are equipped to excel in their roles while maintaining the highest standards of safety and efficiency. In 2024, we reinforced this commitment by delivering comprehensive training programs across our subsidiaries, reflecting our dedication to professional development and operational excellence.

Key outcomes

In 2024, our workforce collectively invested 1,236 hours in enhancing their skills and safety awareness. These sessions were designed to be interactive, practical, and aligned with industry standards to ensure maximum impact and addressed the following:

- Enhanced safety standards, with a noticeable reduction in workplace incidents.
- Increased employee confidence in equipment management and emergency responses.
- Strengthened teamwork through collaboration and communication during training.
- Regulatory compliance with certifications achieved across all training areas.

Fostering a Culture of Continuous Learning

Through hands-on learning, scenario-based sessions, and open feedback channels, we ensured that training remained engaging and impactful for our employees. This approach not only advanced their skills but also encouraged them to contribute to shaping future programs.

As we look to the future, Famalco Group remains steadfast in its mission to cultivate a workforce that is skilled, confident, and prepared to meet emerging challenges. Our commitment to continuous learning is an integral part of building a stronger, safer, and more innovative organization.

Focus Areas of Training

Our initiatives in 2024 targeted critical areas essential for workforce safety and skill enhancement:

Heavy Plant Machinery Operation

Comprehensive training on safe handling, maintenance, and efficient operation of heavy machinery.

Worker Health & Safety Representatives

Employees were empowered to identify workplace hazards, ensure safety compliance, and promote a culture of safety.

First Aid Training

Essential skills such as CPR and injury management prepared employees to handle workplace and community medical emergencies.

Forklift Training

Focused on safe operations, workplace navigation, and adherence to load limits to reduce accidents.

Emergency Response Preparedness

Equipped employees to respond effectively to scenarios such as fires, spills, and evacuations.

Authorized Dangerous Goods Drivers

Specialised training for drivers handling hazardous materials to ensure safety and compliance during transit.



Fratelli Building: A Strategic Addition to Famalco Group's Growth Plan

Famalco Group continues to expand its portfolio with the Fratelli Building, a modern commercial property located in San Ġwann, and in close proximity to the highly sought-after Sliema area. Scheduled for completion in 2025, this contemporary block of offices features five independent units designed to provide flexibility and functionality for businesses of all sizes.

This project underscores Famalco Group's long-term vision for growth and its unwavering commitment to delivering, high-quality developments that meet the evolving needs of the community.

The Fratelli Building is part of a broader pipeline of strategic projects. Additional key projects currently in progress include Fort Vitale, Fort Q, and Green Corner, all of which reflect the

Group's dedication to sustainable growth and its forward-thinking approach to property development. Through this newsletter, we look forward to keeping you informed on the progress of these strategic projects and providing timely updates on the development of these key ventures.



FULANI
BUILDING MEMORIES FOR LIFE

FRATELLI
BUILDING





Domino's Malta Achieves 5-Star OER Rating

Domino's Malta has proudly achieved a 5-star rating in the Operational Evaluation Review (OER), a significant milestone that reflects its commitment to operational excellence and customer satisfaction. The OER is a rigorous assessment conducted by Domino's global standards team to evaluate various aspects of Domino's store operations. This achievement guarantees that every order meets Domino's stringent global standards and reinforces Domino's Malta's reputation as a market that prioritizes quality, and an outstanding customer experience.



WIN 4 FREE DOMINO'S PIZZAS!

Text your favourite Domino's pizza, together with your name to (+356) 7969 0530 for a chance to win 4 FREE pizzas!

Supporting Hospice Malta



Famalco is proud to support Hospice Malta, an organization dedicated to providing palliative care to patients with life-limiting illnesses. Hospice Malta offers vital services including emotional support, and end-of-life care to ensure dignity and comfort for patients and their families.

Employees at Famalco raised €750 in donations, and in a generous gesture, the company directors matched this amount, bringing the total contribution to €1,500.



This contribution will help Hospice Malta continue its crucial mission, providing high-quality care to those in need. Famalco remains committed to philanthropy, and believes in the importance of supporting causes that foster a positive impact on society.

HR Notice Board

Welcome on Board

Jurgen Borg – H.R. & Administration Officer
Luke Caruana Anastasi – Project's Office Assistant
Sylvia Micallef – Housekeeper
Edmund Cilia – Projects Office Administrator



Safety Campaign 2025

Introducing Our Monthly Health & Safety Campaign

This year we will be launching a monthly health & safety campaign. Every month a key health and safety topic, will be discussed in this newsletter. Let's work together to create a culture where health and safety come first. Your safety is our priority!



We stop if the unexpected occurs



We control ignition sources



We stay within operating limits



We apply procedures



We respect hazards



We walk the line



We recognise change



We watch for weak signals