

Forward Note

Dear Colleagues,

Welcome to this edition of InTouch newsletter.

This issue captures a number of important developments from across the Group. We spotlight the successful merger of our finance teams, a strategic move towards greater efficiency and synergy. We also highlight key initiatives such as KGM Ireland's dealership strategy for 2025, the development of Fodha's upcoming multi-level warehouse and distribution centre and Faceworks' excavation works in Haž-Žebbuġ. On an international level, we share insights from the recent visit to Famalco Huis in Breda, Netherlands, reflecting our growing footprint and commitment to operational excellence abroad.

Each story is a reflection of our collective drive for collaboration, strategic growth and innovation. Thank you for your continued dedication and contribution as we move forward together.



Yvette Sciberras
Editor

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Finance Fusion: A Unified Step Towards Synergy and Efficiency

As part of Famalco Group's continued commitment to streamlining operations and enhancing financial efficiency, two key entities within the Group, namely Fundamental and Famalco Capital have officially merged into a single, unified department.

This strategic integration marks a significant milestone to cross-functional collaboration, enhancing knowledge transfer, and driving operational efficiency, while still preserving the distinct strengths each team contributes to the Group.

The newly consolidated department will operate under the leadership of Joanne Bartolo Chircop as Group Financial Controller, with the support of Deputy Financial Controllers Leanne Mallia and Chanelle Mallia. Together, they will continue to uphold the Group's financial integrity, steer strategic planning, and support long-term business growth.

By combining the expertise and resources of both teams, Famalco is reinforcing a finance structure rooted in centralisation and collaboration, positioning the Group to confidently face future challenges with a cohesive and agile financial framework.



KGM Ireland Continues the Implementation of its Strategy for 2025 and Beyond



The move comes at a pivotal time, following the launch of the KGM brand in 2024 and the introduction of two flagship models, namely the Torres EVX - KGM's fully electric SUV, and the more recent new Musso, a robust and refined pickup that has built a name for itself in the Republic of Ireland. Through this renewed commitment, KGM aims to deliver a consistent, high-quality customer experience nationwide, while empowering its dealer partners with the support, and strategy needed to thrive in a competitive automotive landscape.

Fapi Motors Ireland is pleased to announce the signing of new Terms of Trade, engaging its key KGM Dealerships into embarking with its strategy for 2025 and beyond. This is a key milestone for KGM's strategy that will deepen partnership relations whilst promoting a more effective dealership network.

This new agreement sets the foundation for a long term and stronger collaboration between KGM and its dealership network, ensuring a more aligned, performance-driven approach to customer service, sales, and brand representation across the country.



Strengthening Connections at Famalco Huis, Netherlands



Strategically located in Breda, Netherlands, Famalco Huis serves as a centre for the Group's European logistic operations, offering temperature-controlled storage together with logistic solutions for a different type of goods.

In April, Kieran Mallia and Kylie Mallia, from the Fahrenheit team visited Famalco Huis with the objective of gaining a deeper understanding of daily operations and further strengthening partnerships with key clients. The visit forms part of the Group's ongoing commitment to operational excellence and relationship building across its international logistics network.

The agenda included a comprehensive site walkthrough, during which operational workflows, warehouse management

practices, and cargo handling procedures were reviewed. This assessment provided valuable insights to better align operational activities with the Group's broader strategic objectives and to identify opportunities for enhanced efficiency and service delivery. Furthermore, in-person meetings with clients that utilise Famalco Huis, further reinforced Famalco's client-centric approach, offering direct feedback and strengthening the long-term partnerships that support the Group's international logistics operations.

The visit reflects Famalco Group's ongoing drive to optimise operations, maintain service excellence, and cultivate strong, enduring relationships across its expanding international network.

Fodha Building Solutions Ltd., Delivering Excellence in B2B Building Material Supply and Turnkey Solutions

Fodha Building Solutions Ltd., a joint venture within the Famalco Group, specialises in the import and distribution of premium German-origin DAST and DEUTSCHCOLOR building materials. Serving both commercial and domestic markets, Fodha ensures all products meet ISO 9001 standards, offering reliable, competitively priced solutions.

Currently under development, Fodha's upcoming multi-level warehouse and distribution centre in Luqa Industrial Estate is set to enhance logistics with dedicated loading and unloading bays, further strengthening its B2B service capabilities across Malta.

Since 2019, Fodha has also expanded into turnkey project management and contracting services, delivering works such as tile laying, gypsum installation, plastering, painting, and waterproofing, all managed by skilled teams and experienced project managers.

With a strong focus on quality, efficiency, and client satisfaction, Fodha continues to grow as a trusted partner in Malta's construction sector, committed to building long-term relationships and expanding its reach with innovative solutions.



Excavation Phase Underway for Major Residential Project Led by **Faceworks Ltd.**

As part of the Famalco Group, Faceworks Ltd. continues to play an important role in Malta's construction sector, specialising in excavation and site preparation works for both commercial and residential developments.

One of Faceworks' current milestones is its involvement in the Honduras development in Haż-Żebbuġ, a new residential project set to accommodate numerous high-quality apartments, envisioned in a scale comparable to the Group's commended Colomba Mansions. Located in a quiet, sought-after area, this development is designed to offer a harmonious balance of modern living, convenience, and community-focused design.

The Honduras Residences project marks another significant step for Faceworks Ltd. in supporting the delivery of quality residential developments. With earthworks progressing steadily, the company continues to uphold its reputation for professionalism and reliability in Malta's construction industry as a leader in the demolition and excavation sectors.



Honouring Easter Traditions at Famalco Group

In celebration of Easter, Famalco Group reaffirmed its commitment to cultural traditions by distributing figolli to employees across the various sectors of its diversified organisation. Figolli are traditional Maltese almond-filled pastries, typically crafted in a variety of shapes and decorated with chocolate, icing, and colourful embellishments. They have long been an enduring symbol of Easter across the Maltese Islands.

By recognising and sharing local traditions, Famalco Group continues to cultivate a positive workplace environment, strengthening the connection between its people and the wider community.



HR Notice Board

A List of Our Open Vacancies

Accounts Clerk

HR Administrator Officer

Technical and Warranty Manager
(Automotive) – Ireland

Administration Assistant

Helper

Truck Drivers

Business Administrator (Dutch Speaking)

Operations Manager

8 Wheeler Truck Driver

Ready Mix Truck Drivers

For more info and vacancies visit:

FamalcoCareers.com

Welcome on Board

Hussain Waqar – Chauffeur Driver
Jabala Yasser Abdulhamid – Ready Mix Driver