

Forward Note

Dear Colleagues,

As our group continues to grow and evolve, we are pleased to share a roundup of our latest achievements and initiatives.

We are delighted to announce the launch of MareLuxe Residences in St. Maria Estate, Mellieħa, offering luxury living in one of the island's most prestigious locations. Our Quality Assurance Team has underscored the importance of treating colleagues as customers to drive service excellence, reflecting our ongoing commitment to innovation and quality. Fritz Energy & Engineering Ltd. has successfully completed the upgrade of Falzon Service Station, while KGM is preparing to launch a new milestone in pickup trucks, the Musso EV.

We have also revitalised the Famalco careers platforms with a five-week campaign aimed at attracting top talent and strengthening our employer brand.

Thank you for your continued support as we work together to shape a successful future.



Yvette Sciberras
Newsletter Editor

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MareLuxe Residences: An Exclusive Offering in St. Maria Estate, Mellieħa

Fulani Properties Ltd. is proud to announce the introduction of **MareLuxe Residences**, a distinct collection of luxury apartments and villas within their portfolio. These exclusive properties are located in **St. Maria Estate, Mellieħa**, one of Malta's most distinguished residential addresses. Situated on the northern coast of Malta, St. Maria Estate is synonymous with prestige. The area is characterised by panoramic Mediterranean views, highly sought-after properties. With close proximity to Malta's most notable beaches and essential amenities, St. Maria Estate offers an optimal balance of seclusion and convenience.

With only a select number of units available, MareLuxe Residences represents a rare acquisition opportunity within a market segment that consistently demonstrates resilience and long-term value. Properties in St. Maria Estate seldom reach the market, making this release both a strategic investment and an exceptional home.



Driving Excellence Through Quality at Famalco

At Famalco, quality is not just a target but a core value that shapes our strategy, operations, and customer experience. As we continue to build and lead successful companies across diverse sectors, our commitment to delivering the highest possible quality remains at the core of operations.

The Foundation: A Culture of Continuous Improvement

To consistently provide top-tier service, we must integrate quality into every level of our organisation. This is where the **PDCA (Plan-Do-Check-Act)** cycle becomes instrumental, a proven framework that fosters efficiency, innovation, and long-term improvement.

- **PLAN:** Quality begins with structure. Well-defined **Standard Operating Procedures (SOPs)** ensure consistency and understanding across teams.
- **DO:** Execution matters. Team members are expected to perform tasks in alignment with their respective departmental SOPs and in line with the company's objectives and customer expectations.
- **CHECK:** Assessments and reviews are key. Assess performance and identify gaps for improvement.
- **ACT:** Real progress stems from action. Implement enhancements based on findings and continuously strive for better performance.

The Quality Assurance team supports departments through all the PDCA improvement process. A key message is that internal service quality among colleagues directly impacts customer satisfaction. By treating internal teams as “customers”, Famalco strengthens its overall service delivery.



Figure 1: Deliverables for customer satisfaction.

The Quality Assurance Team's motto: “Where can we help?”, underscores their role as enablers of quality throughout the organization, enhancing the Group's customer satisfaction initiative.

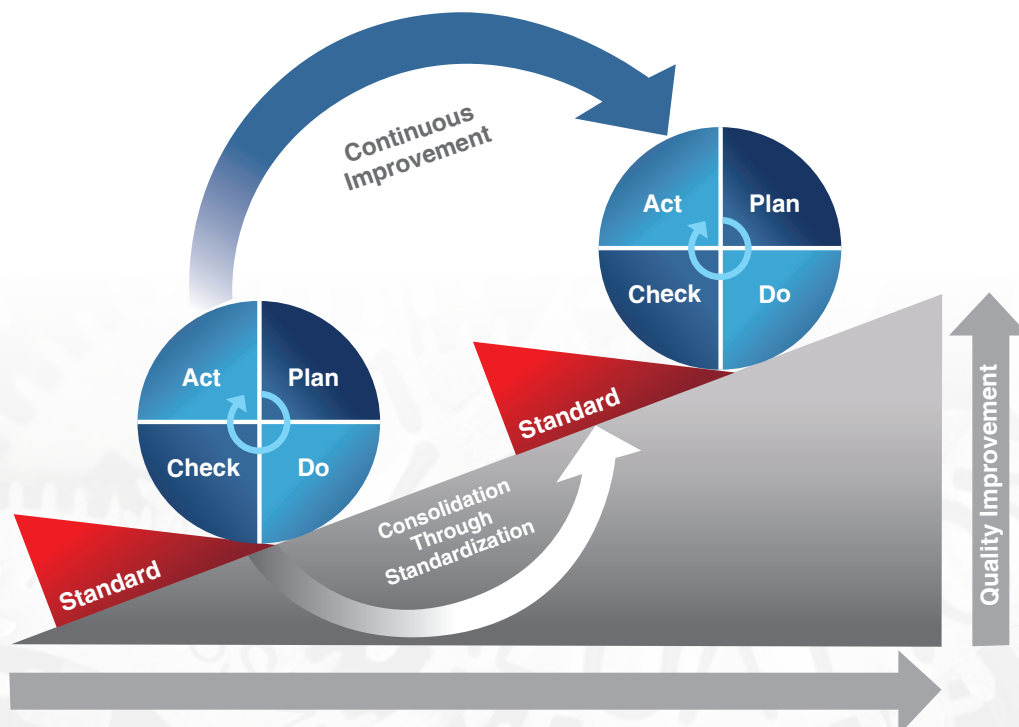


Figure 2: Schematic representation of the PDCA (Plan-Do-Check-Act) process.

KGM's New All-Electric **MUSSO EV** Launching Soon in Malta and Ireland

KGM's first all-electric pickup, the **MUSSO EV**, will arrive on Maltese shores this October, with the Republic of Ireland following later in the year. Building on over 50 years of pickup heritage, the **MUSSO EV** fuses rugged utility with KGM's distinctive new EV distinct design.

The **MUSSO EV** is not just a good-looking vehicle, its powertrain delivers 152 kW and 339 Nm of torque, with the 2WD version offering up to 420 km of range and the option of 4WD for the more adventurous. Its 300 kW DC fast-charging capability enables a 10–80% charge in approximately 36 minutes, ensuring minimal downtime. Inside, the premium cabin features twin 12.3-inch displays and an array of advanced driver assistance systems, including **Intelligent Adaptive Cruise Control** and **Blind Spot Detection**, for enhanced comfort and safety.

The **MUSSO EV** marks a new chapter in KGM's evolution, offering durability and innovation, backed by a best-in-class 10-year battery warranty (or 1 million km, whichever comes first). With its blend of power, practicality, and pioneering EV technology, the **MUSSO EV** is set to redefine what drivers expect from an electric pickup.



Fritz Energy and Engineering Refurbishes Falzon Service Station, in Birkirkara

Fritz Energy & Engineering Ltd., one of the leading fuel infrastructure specialist, has successfully delivered another high-quality petrol station upgrade. Completing a full-scale refurbishment of the iconic **Falzon Service Station** on Naxxar Road, Birkirkara. Known as one of Malta's oldest service stations, Falzon has now been upgraded to meet the highest EU safety and environmental standards.

The project's standout feature is a striking new forecourt canopy that gives the station a fresh, modern look. Beneath the surface, Fritz installed new underground double-skin fuel tanks and pipes, state-of-the-art fuel dispensers and an oil-water separator. A fuel-resistant membrane and advanced leak detection systems provide additional safety, while vapour recovery technology in the dispensers eliminates hazardous fumes during vehicle refuelling.

The canopy installation marked the final phase of the works, completing

a transformation that combines safety, efficiency, and fresh visual appeal.

Two additional major refurbishments are also set for completion in 2025, scheduled for the J. Vella Service Station in Mosta and McGees Service Station in Luqa.



Famalco Careers: Strengthening Our Employer Brand



As part of our ongoing commitment to attract, develop, and retain talent, Famalco is preparing to revitalize **Famalco Careers**, a platform that places

our people, culture, and career opportunities at the forefront.

The revitalisation will be supported by an initial **five-week content campaign** spanning multiple channels, including:

- Targeted social media ads and branded carousels to capture candidate attention
- Jobseeker guidance content and an educational series to provide value to prospective talent
- LinkedIn slides and a dedicated blog post to reinforce our positioning in the marketplace
- To support the campaign, **FKL recently organised a photoshoot**, capturing genuine moments from within our teams and replacing generic stock imagery with real faces and authentic experiences that reflect the true spirit of our organization.

This initiative represents more than a visual upgrade. It is a strategic step in our long-term talent acquisition strategy and a key driver in positioning Famalco as an employer of choice, one that offers diverse, meaningful opportunities for professional growth. Through this re-launch, we aim to strengthen our ability to attract the right talent and sustain our growth trajectory.



HR Notice Board

A List of Our Open Vacancies

Administration Assistant

Forklift/Reach Truck Driver

Financial Planning and Analysis Manager

Business Development Officer

Signage Production Helper

HR Administration Officer

Junior Project Manager

Maintenance Person

Project Office Administrator

8 Wheeler Truck Driver

For more info and vacancies visit:

FamalcoCareers.com

Welcome on Board

- Luca Busuttill – Helper
- Patel Sadab – Store Insider
- Alexander Cauchi – HR Administration Officer
- Neville Delmar – H&S Manager
- Sahil Thakur – Yard Labourer
- Ulikes Spaho – Truck Driver