

Forward Note

Dear reader,

This edition of InTouch reflects the breadth and dynamism of Famalco's ventures. In this month's issue, we feature the successful defence of Fahrenheit Logistics Netherlands' brand identity and highlight that Fra Brettel is the only grower in Malta cultivating Albariño and Graciano grape varietals. The Green Corner development in Bugibba continues to progress steadily toward its 2026 completion, while KGM Malta & Ireland participate in the European launch of the new Torres Hybrid and Musso EV vehicles. Fodha Building Solutions strengthens its market presence with a refreshed company profile, and Domino's Malta maintains strong momentum through its sponsorship of the Benson Boone radio competition. Collectively, these achievements reaffirm Famalco's position as a forward-looking company committed to driving continued growth.



Yvette Sciberras
Newsletter Editor

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Fahrenheit Logistics Netherlands Wins Legal Dispute Over Brand Name

In a recent legal milestone, Fahrenheit Logistics Netherlands B.V., the sister brand of Fahrenheit Logistics Malta, has successfully concluded a legal dispute concerning the rightful use of the "Fahrenheit" name. The dispute was brought against Fahrenheit Forwarding B.V., and centered on the use of the shared trade name in a way that led to confusion within the industry.

At the heart of the case was a trademark and trade name conflict, one which centered around which entity held the legitimate right to use "Fahrenheit" within the logistics and freight forwarding space in the Netherlands and across mainland Europe.

After a detailed legal examination, Fahrenheit Logistics Netherlands B.V. was able to demonstrate clear and consistent prior use of the "Fahrenheit" name, establishing its seniority in both commercial operations and brand recognition. Supporting documentation and a strong operational track record spanning several years helped solidify the company's claim.

The result is a formal cease and desist agreement, under which Fahrenheit Forwarding B.V. is now legally obligated to remove the name "Fahrenheit" from all aspects of its business. This includes corporate livery, digital presence, marketing materials, and all domain names and associated intellectual property bearing the name. The company must also refrain from any future use of "Fahrenheit" in connection with its services.

The outcome reaffirms the significance of diligently establishing and safeguarding intellectual property rights within the business realm. Moving forward, Fahrenheit Logistics Netherlands B.V. remains focused on continuing to deliver exceptional service under its established and legally recognized brand.



Two Decades of Growth at **Fra Brettel Estate**



Nestled in the Ta' Brettel valley on the outskirts of Rabat, Fra Brettel Estate has developed into a mature vineyard. Established by Famalco around 20 years ago, the estate now spans 30 tumoli of vineyard land. The 2025 vendemmia, the grape harvest, has now been completed, yielding 30 tonnes of grapes, reaching 22% Brix right after picking.

A Mediterranean Portfolio of Varieties

Fra Brettel was conceived as a home for Mediterranean grape varieties naturally suited to the island's terroir. Today, the estate's different grape varietal portfolio offers a selection of both white and red grapes.

White Grapes: Albariño, Vermentino, Viognier, Moscato Bianco

Red Grapes: Cannonau (Grenache), Graciano, Syrah, Negroamaro, Mourvèdre

Among these, Albariño and Graciano are particularly noteworthy, as Famalco is the only grower in Malta cultivating these two distinguished varieties.

Vineyard Practices

The vines are predominantly trained to cordone speronato (spur-pruned cordon). This system ensures each vine develops fruiting branches for the current season while preparing replacement spurs for the following year. Irrigation systems are used strategically to support the vines through Malta's hot, dry summers, while maintaining concentration and balance in the grapes.



The soils are rich in clay over limestone, presenting unique challenges but rewarding patient vineyard work. These heavier soils require careful management yet contribute to wines of depth, colour, and structure, especially for Syrah, Mourvèdre, and Graciano, which thrive in these conditions.

Other challenges include pests and vine diseases such as powdery mildew and mealybugs, as well as weather extremes, heat spikes, heavy downpours, and bird damage, all of which can reduce the annual yield.

Appellations

Harvest decisions are guided by maturity and flavour, with late-ripening reds often brought in toward the close of the season. Once picked, the grapes are weighed and sent directly to a third-party winery for processing. After vinification and analysis, the fruit may be used to produce DOK Malta wines, the country's highest designation of origin. Albariño, however, is not yet included in the DOK list and is instead bottled under the IGT Maltese Islands label.

By combining international varietals, challenging terroir, and meticulous vineyard practices, Fra Brettel continues to demonstrate the potential of Maltese viticulture.



Green Corner on Track for 2026 Completion

We are pleased to share that works at **Green Corner** are steadily advancing. Located at Triq Ċensu Tanti c/w Triq iċ-Ċagħaq, Buġibba, this project represents a significant investment and long-term value for both residents and stakeholders.

Excavation and foundation works were successfully completed earlier this year, followed by the erection of the tower crane in May. Construction has since progressed steadily, with reservoirs, column bases, and strip footings now in place. Membrane works are ongoing, and the project has now entered the stage of constructing walls and columns up to slab level.

Green Corner will deliver a comprehensive mix of residential units, including maisonettes, apartments, duplexes, and penthouses, supported by two basement levels with 34



garages and additional parking. The estimated completion date remains 31st December 2026, and the project is on track to meet this target. Recent planning approvals have also enabled layout enhancements, ensuring the finished product reflects Fulani's commitment to excellence.

KGM Malta & Ireland Join European Launch of Torres Hybrid and Musso EV

KGM marked a significant milestone in its global growth journey with the official launch of the **Torres Hybrid (HEV)** and **Musso EV** in Frankfurt, Germany. The two-day event, held on September 17-18th at the Hilton Gravenbruch Frankfurt in Neu-Isenburg, brought together 156 participants from 38 countries, including representatives from KGM Ireland and Malta.

Guests were treated to a dynamic programme that combined product presentations with an extensive 130-kilometre test drive along the scenic Rhine. The route, which wound its way through historic villages, castles, and vineyards, offered an ideal backdrop for participants to experience first-hand the performance, comfort, and innovation that define KGM's latest models.

In his opening remarks, **KGM Group Chairman Jea-sun Kwak** emphasised the strategic importance of this launch, stating that, *"this launch marks the start of an accelerated global rollout, guided by marketing strategies tailored to each country."*

The **Torres Hybrid** builds on the adventurous spirit of the Torres



brand while spearheading the wider adoption of hybrid technology. Positioned between the compact and mid-size SUV segments, it blends rugged styling, advanced safety, and remarkable efficiency to

meet the needs of modern drivers while staying true to its authentic SUV heritage.

The **Musso EV**, KGM's first electric pickup, represents a bold step into the future of mobility. Carrying forward the legacy of Korea's first recreational pickup, the Musso EV seamlessly combines strength and practicality with the sophistication of an electric vehicle. Its impressive driving range, versatile load capacity, and refined interior design have already set new expectations in the electric utility vehicle segment.

Both the **Torres Hybrid** and the **Musso EV** models have already earned widespread endorsement in Korea, and their European official launch marks the beginning of a bold new chapter for KGM Ireland and Malta.



Fodha Launches New Company Profile

Fodha Building Solutions is proud to announce the launch of its newly developed company profile, designed to showcase its portfolio within the construction and building sector. This marks a key step in Fodha's broader brand awareness strategy.

Alongside targeted digital and email marketing campaigns, the initiative reinforces the company's position as a trusted partner and solutions provider. The profile reflects Fodha's commitment to delivering practical solutions that meet the evolving needs of professionals and end users and comes ahead of the opening of its new premises, set to further strengthen its market presence.



Domino's Malta Powers Promotions



Domino's Malta is keeping momentum strong this month with a mix of attractive promotions. In collaboration with Bay Radio, the brand is sponsoring the Benson Boone Live in Amsterdam competition, giving two lucky winners an all-expenses-paid trip to see Benson Boone perform live. The contest is boosting brand visibility and strengthening Domino's connection with local audiences. At the same time, Domino's is driving customer value through its monthly deals, including the €9.99 Deal, Family Deal, and €21 Deal. Backed by a targeted digital and social media strategy, these offers are generating strong customer interest and reinforcing Domino's brand in the Maltese market.



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A List of Our Open Vacancies

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Truck Drivers

Senior Finance Officer

Human Resources Manager

Insurance and Claims Officer

Office Administrator

Junior Project Manager

Accounts Clerk

For more info and vacancies visit:

FamalcoCareers.com

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